ANNUAL REPORT 2018



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The present document is the English translation of the Italian annual report. In case of dispute the Italian version shall prevail.

^{*} The acquisition of 52.1875% of Alpe Adria Gestioni SIM S.p.A., Pordenone was completed on 2nd February 2018 and consequently the previous year's figures are not presented in the annual consolidated financial statements.

CORPORATE GOVERNANCE OF BANCA CREDINVEST SA

Board of Directors

Raffaele Rossetti Chairman (independent member)

Joseph Louis Toson Vice-Chairman (independent member)

Alberto Banfi (1)

Viktor Dario

Antonio Sergi (1)

Director (independent member)

Director (independent member)

Auditors

KPMG SA, Lugano

Executive Management

Mauro Scalfi Chief Executive Officer

Massimo Bertini-Morini Vice President Executive Officer Donatella Favalli Vice President Executive Officer

CORPORATE GOVERNANCE OF ALPE ADRIA GESTIONI SIM S.P.A.

Board of Directors

Michele Calzolari Chairman

Felice Fort Managing Director
Umberto Spadotto Managing Director

Mauro Scalfi Director
Andrea De Vido Director

Collegio sindacale

Dino Donato Abate Chairman
Paolo Bailot Member
Daniela Celsa Kalamian Member

Auditors

KPMG S.p.A., Trieste

⁽¹⁾ members of the Audit Committee

FOR THE FINANCIAL YEAR ENDED 31ST DECEMBER 2018

Dear Shareholders.

During 2018 the recovery of the global economic activity continued. Short-term outlooks remain favorable, although with reduced growth expectations. The American protectionist turn has influenced the world trade trend, business confidence and manufacturing activity. The economic cycle has remained expansionary in the United States, weakened in the Euro area, stabilized in Japan. The growth of the emerging countries has been held back by the strength of the US dollar.

Inflation has remained weak and consumer prices have not shown signs of growth. Monetary policies have remained dovish in the Eurozone and in Japan. The Federal Reserve has continued its policy of increasing interest rates. Low inflation and a moderate credit activity favored the adoption of gradual normalization measures by central banks.

In the United States, the economic growth has remained solid, supported by all components of the domestic demand and favored, in particular, by the fiscal stimulus. A low unemployment rate and improved income conditions have fueled private consumption.

Growth has weakened in the European Union and has been mainly supported by domestic demand. The slowdown has been largely originated by the contraction of the automotive and manufacturing sectors. Moderate wage dynamics and large margins of labour under-capacity have helped to keep the inflation low. The ECB has started to reduce the net purchases of securities, while maintaining an accommodating monetary policy.

The Japanese economy has continued to grow at a moderate pace fueled by fiscal incentives and driven by consumption as well as public and private investments. Inflation, net of the energy and food components, turned out to be modest.

Financial markets have highlighted a higher level of volatility, mainly in the last quarter of the year. Long-term interest rates have remained at low levels, reflecting the expectations of a gradual normalization of monetary policies in the main advanced economies. Overall equities posted negative results, albeit with different

FOR THE FINANCIAL YEAR ENDED 31ST DECEMBER 2018

trends in the various geographical areas. European stocks underperformed US stocks, while emerging markets recorded negative results. The Euro depreciated against the US dollar, while emerging currencies showed widespread depreciations.

In the last months of the year, after quarters of solid growth, the Swiss economy decelerated due to the slowdown in international growth and a weaker domestic demand. The appreciation of the Swiss franc against the Euro has impacted on exports.

Directors' report on the Parent Bank

During 2018 the Bank consolidated and outperformed the economic results achieved in the previous year. The range of products handled has been widened and further diversified. The level of capitalization continues to remain high. The excess of free capital available as at 31st December 2018 amounts to over CHF 22.6 million (CHF 25.6 million as at 31st December 2017), with a ratio between eligible and required capital of 307% and a Tier 1 capital ratio of 32.49%.

The net profit for the period amounted to CHF 2'530'663. This result is higher than that of the previous year equal to CHF 2'271'823. During the year, the Bank allocated CHF 240'000 to the "reserve for general banking risks", to further increase its net capital position.

Total revenues amounted to CHF 16'608'686 (CHF 16'296'145 in 2017). Total income from interest activities has been equal to CHF 2'161'100 (CHF 2'789'769 in 2017), revenues from commissions and service fees activities amounted to CHF 9'909'609 (CHF 10'013'534 in 2017), revenues from trading operations reached CHF 4'537'977 (CHF 3'492'842 in 2017). The residual cost arising from the "asset deal" concluded in 2016 has been completely amortized in the first quarter of the year.

Total costs amounted to CHF 12'606'267 (CHF 12'378'097 in 2017), of which CHF 8'701'811 allocated to personnel expenses (CHF 8'860'066 in 2017) and CHF 3'904'456 to general expenses (CHF 3'518'031 in 2017). Costs for general expenses increased from the previous year for the use of third parties' services previously provided by internal resources and by a higher recourse to support devices required for the execution of activities with institutional counterparties.

FOR THE FINANCIAL YEAR ENDED 31ST DECEMBER 2018

Total depreciations have been equal to CHF 644'770 (CHF 692'994 in 2017), lower than the previous year.

At year's end, total assets from clients amounted to CHF 2'260 million (CHF 2'485 million at the end of 2017), lower than the previous year, mainly due to the negative performance of financial markets in the last month of the year and a lower contribution in terms of AUM from institutional clients. The number of relationships increased by 7% year on year. As at 31st December 2018, the Bank had a total of 53 employees (48.9 "full time equivalent"), compared to 53 employees (49.45 "full time equivalent") as at 31st December 2017.

In the first quarter of the year, all activities related to the acquisition of the control of Alpe Adria Gestioni SIM S.p.A., an italian regulated broker/dealer, have been completed. During the year several measures have been taken to enable the company to achieve a better economic balance in 2019. The relevant purchase price was paid on 2nd February 2018.

The activity associated with the issuance of debt instruments has continued and has been expanded. These are recorded under the items "Other financial instruments at fair value" and "Liabilities from other financial instruments at fair value". It relates to the issuance of structured products, with an underlying mainly composed by a security portfolio, underwritten by institutional clients.

Given the annual result (CHF 2'530'663), the Board of Directors recommends its allocation as follows:

	CHF
to legal reserve	200'000
to dividend	2'200'000
to profit carried forward	130'663

During 2019, the Bank will further intensify its efforts to expand the services and secure a stable growth of assets and profitability.

FOR THE FINANCIAL YEAR ENDED 31ST DECEMBER 2018

Directors' report on Alpe Adria Gestioni SIM S.p.A.

The activity of the subsidiary focuses mainly on investment and portfolio management for a consolidated basis of customers, which, in several cases, are also shareholders of the company. In order to expand the activity, in the second half of the year several initiatives have been taken to verify the possibility to aggregate with other entities.

The Board of Directors expresses its appreciation to all clients, the shareholders, the management and all employees of the Bank.

The Board of Directors

CONSOLIDATED BALANCE SHEET

31st December ASSETS	Notes	2018 CHF
Liquid assets		160'207'953
Amounts due from banks		112'673'318
Amounts due from customers	2	93'210'104
Mortgage loans	2	13'961'830
Trading portfolio assets	3	16'489'606
Positive replacement values		
of derivative financial instruments	4	7'814'651
Other financial instruments at fair value	3, 14	84'545'430
Accrued income and prepaid expenses		1'895'905
Non-consolidated participations	6, 7	28'295
Tangible fixed assets	8	1'658'254
Other assets	10	818'765
TOTAL ASSETS		493'304'111

31st December LIABILITIES	Notes	2018 CHF
Amounts due to banks		71'430'263
Amounts due in respect of customer deposit		266'290'434
Negative replacement values of derivative financial instruments	4	8'116'511
Liabilities from other financial instruments at fair value	3, 14	107'197'711
Accrued expenses and deferred income		4'255'684
Other liabilities	10	536'417
Provisions	16	0
Reserves for general banking risks	16	480'000
Bank's capital		30'000'000
Retained earnings reserve		1'452'553
Currency translation reserves		-58'227
Minority interests in equity capital		1'747'618
Group profit		1'855'147
of which minority interests in group profit		-364'207
TOTAL LIABILITIES		493'304'111

CONSOLIDATED BALANCE SHEET

31st December Consolidated Off-Balance Sheet transactions	Notes	2018 CHF
Contingent liabilities	2, 28	367'653
Irrevocable commitments	2	470'000
Fiduciary transactions	30	95'829'196

CONSOLIDATED INCOME STATEMENT

- of which minority interests in group profit

		2018
	Notes	CHF
Result from interest operations		
Interest and discount income		1'857'146
Interest and dividend income from trading portfolios		177'479
Interest expenses		137'521
Subtotal: Gross result from interest operations		2'172'146
Changes in value adjustments for default risks and losses from interest operations		0
Subtotal: Net result from interest operations		2'172'146
Result from commission business and services		
Commission income from securities trading and investment activities		16'581'716
Commission income from lending activities		30'060
Commission income from other services		1'266'111
Commission expenses		-6'787'348
Subtotal: Result from commission business and services		11'090'539
Result from trading activities and the fair value option	32	4'537'677
Operating expenses		
Personnel expenses	34	-9'622'791
General and administrative expenses	35	-4'751'376
Subtotale: Operating expenses		-14'374'167
Gross profit		3'426'195
Value adjustment on participations and depreciation and amortisations of tangible fixed assets and intangible assets	8	-831'545
Changes to provisions and other value adjustments, losses	16	13'877
Operating result		2'608'527
Extraordinary income	36	92'551
Changes in reserves for general banking risks	16	-240'000
Taxes	39	-605'931
Group profit		1'855'147
	:	:

-364'207

CONSOLIDATED CASH FLOW STATEMENT

	2018	3
	CHF	CHF
	Cash	Cash
	in flow	out flow
Cash flow from operating activities (internal financing):		
Group profit	1'855'147	
Changes in reserves for general banking risks	240'000	
Value adjustments on participations, depreciation and amortisation of tangible fixed assets and intangible assets	831'545	
Provisions and other value adjustments		-414'284
Change in value adjustments for default risks and losses	22'543	1121
Accrued income and prepaid expenses		-286'344
Accrued expenses and deferred income	652'049	
Other assets		-430'145
Other liabilities	166'462	
Previous year's dividend		-1'600'000
Subtotal	1'036'973	
Cash flow from shareholder's equity transactions:		
Recognised in reserves		
Currency differences (from consolidation)		-111'573
Subtotal		111'573
Cash flow from transactions transactions in respect of participations, tangible fixed assets and intangible assets:		
Modification in the consolidation area	1'821'514	
Non-consolidated participations		<u> </u>
Other tangible fixed assets		-837'755
Subtotal	983'759	

CONSOLIDATED CASH FLOW STATEMENT

	201	18
	CHF	CHF
	Cash in flow	Cash out flow
Cash flow from banking operations: Medium and long-term business (> 1 year):	II NOW	out now
Mortgage loans		-2'234'180
Short-term business:		
Amounts due to banks		-18'216'039
Amounts due in respect of customer deposits	51'937'987	
Negative replacement values of derivative financial instruments	5'288'063	
Liabilities from other financial instruments at fair value	64'482'021	
Amounts due from banks		-29'124'755
Amounts due from customers	45'712'625	
Trading portfolio assets		-1'291'782
Positive replacement values of derivative financial instruments		-5'198'378
Other financial instruments at fair value		
Liquidity:		
Liquid assets		-54'722'902
Subtotal		1'909'158
TOTAL	2'020'732	2'020'732

STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

				2018			
	Bank's	Earnings	Reserves for	Currency	Minority	Group	Total
	capital	reserves	general	translation	interests	profit	
			banking risks	reserves			
	CHF	CHF	CHF	CHF	CHF	CHF	CHF
Equity at start							
of current period	30'000'000	760'180	240'000	0	0	2'271'823	33'272'003
Modifications		700 100	_ 10 000		, and the second		
in the consolidation							
area		20'550			1'800'964		1'821'514
Dividends and						410001000	410001000
other distributions						-1'600'000	-1'600'000
Other allocations to /							
other withdrawals from							
reserves for general			0.401000				0.401000
banking risks			240'000				240'000
Other allocations to /							
other withdrawals							
from other reserves		140'000				-140'000	0
Other allocations to							
profit carried forward							
(allocation of result)		531'823				-531'823	0
Currency							
translation							
differences				-58'227	-53'346		-111'573
Profit							
(result of the period)						1'855'147	1'855'147
Equity at end							
of current period	30'000'000	1'452'553	480'000	-58'227	1'747'618	1'855'147	35'477'091

NOTES TO THE ANNUAL CONSOLIDATED FINANCIAL STATEMENT

1. General notes

Introduction

The Group Banca Credinvest is active in Lugano (Switzerland) through its parent company Banca Credinvest SA (hereinafter also the "Bank" or "Parent Bank") and in Pordenone (Italy) through its subsidiary Alpe Adria Gestioni SIM S.p.A. (hereinafter also "AAG" or "SIM"). The subsidiary company was bought on 2nd February 2018.

The activity is principally focused on investment, portfolio management and private banking services for both private and corporate customers.

The number of employees at the end of 2018 was 65, of which 53 in the Parent Bank equivalent to 60.20 full-time employees (31.12.2017 only in the Parent Bank: 53 employees equivalent to 49.45 full-time employees).

Following art. 16 of the Swiss Capital Adequacy Ordinance (CAO) as well as the guidelines (Circular 2008/22) of the Swiss Financial Market Supervisory Authority FINMA (hereinafter "FINMA"), Banca Credinvest SA publishes its own available and required capital. Information can be obtained on the Bank's website (www.credinvest.ch).

Risk management in the Parent Bank

Banca Credinvest SA has established a specific directive (Directive on General Risks) to identify, manage and control all potential risks associated with the Bank's activity.

As defined by FINMA Circular 2017/1 "Corporate governance - banks", the Board of Directors of the Bank has issued a specific directive on "Surveillance and Control" which, together with several other directives presently in place, represents a comprehensive instrument for the control, surveillance and mitigation of all risks.

NOTES TO THE ANNUAL CONSOLIDATED FINANCIAL STATEMENT

The Board of Directors constantly examines the main risks at which the Bank is exposed. In particular, the Board of Directors has examined, on the basis of the internal documentation prepared by the Risk Manager and the Internal Control Committee, those risks with significant impact on the Annual Accounts. When necessary, adequate measures have been taken. The main risks are described thereinafter:

· Credit risk

This risk is kept under control by monitoring all collaterals. Credit facilities given to clients are mainly "Lombard loans" made available only if supported by adequate guarantees. Responsibilities, limits and haircuts percentages applied to credit facilities are set in the internal directives in accordance with the applicable requirements. The Credit Division is responsible for carrying out regularly, using specific IT tools, the following controls:

- control on cash withdrawals/outgoing bank transfers for (i) amounts exceeding the collateralized value of assets, (ii) amounts that decrease the assets pledged in favor of third parties;
- control on customers with insufficient and/or unsecured coverage (by over 5%);
- control on all amounts exceeding the collateralized values for pledged assets;
- notification to the Relationship Managers of all customers exceeding allowed limits without a deed of pledge or without a global limit or without a signed customer letter, with a copy sent to the Credit Committee;
- minutes of the Credit Committee:
- list of customers with loans;
- list of assets in place for each customer with a credit facility;
- list of customers without a signed deed of pledge.

The Credit Division reports, on a quarterly basis, to the Credit Committee all irregular positions, whether formal or substantial, as well as positions with doubtful interests and fees. The General Management, when deemed appropriate, immediately informs the Chairman of the Board of Directors about positions considered critical.

· Market risk

Each banking institution, as dealer and intermediary in securities and financial instruments, is subject to this kind of risk. Banca Credinvest SA has adopted

NOTES TO THE ANNUAL CONSOLIDATED FINANCIAL STATEMENT

a policy for monitoring financial markets and preventing this kind of risk. The Bank assumes market risks on a residual basis as it tends to hedge the exposure originated by the clients' activity. Proprietary investments are mainly limited to bond positions with high rating and short maturity.

The Bank's operations on its own portfolio are governed by an internal directive. The proprietary portfolio is constantly monitored within the limits established by the Board of Directors. A detailed list of the positions in the proprietary portfolio (trading and financial investments portfolio) is submitted to the Board of Directors at least twice a year, specifying the investment policy adopted. The General Management informs the Board of Directors if the loss on positions in the proprietary portfolio, with respect to the purchase price and/or the book value at the end of the previous financial year, exceeds 5% of the total own funds, as defined in the Business and Organization Rules (BOR). The Bank carries out foreign exchange transactions within the limits established in a directive. The General Management informs the Board of Directors if the loss on exchange rate operations exceeds CHF 500 thousand from the beginning of the year.

· Interest rate risk

The Bank has a limited exposure to this kind of risk as assets and liabilities maturities are matched. Exposure to interest rate risk is measured with specific software systems.

Legal and reputational risk

This risk category is monitored by the Head of the Legal & Compliance Department who supervises the respect of regulations as well as the duties imposed to each financial intermediary. He is responsible for monitoring the current legal developments and to adapt all internal procedures to any new legal regulation.

· Operational risk

Operational risk is mitigated through internal procedures and regulations. Control activities are an integral part of daily operational duties.

NOTES TO THE ANNUAL CONSOLIDATED FINANCIAL STATEMENT

 Liquidity and refinancing risk
 Such risk is measured on the basis of specific IT procedures and mitigated through a broad diversification of the financing sources, which originate mainly from clients' and interbank deposits.

Consolidated risk management

The Bank has introduced specific internal guidelines for the management of risks on a consolidated basis. The control system of the financial activities put in place by each subsidiary is based on the close operational link between the parent company and the subsidiaries which enables the control by the parent company of the activities and the related risk profiles present in the client's portfolio of each subsidiary.

Outsourcing

Banca Credinvest SA. has entered into an outsourcing contract with AnaSys AG, Zurich for interbank swift messages. The contract is considered as outsourcing under the terms of the FINMA Circular 2008/7. AAG has outsourced all compliance controls related to anti-money laundering as well as the management of all procedures for the accounting and administrative maintenance of third parties accounts.

2. Accounting and valuation principles

The consolidated financial statements are prepared in accordance with the requirements of the Swiss Code of Obligations, the Federal Law on Banks, the FINMA Circ. 2015/1 on accounting rules as well as corporate by-laws.

The Consolidated Financial Statements are prepared in accordance with the true and fair view principle.

Consolidation area

Please refer to table 7 in the notes to the annual consolidated financial statements: "Disclosure of companies in which the Group holds a permanent direct or indirect qualified participation".

NOTES TO THE ANNUAL CONSOLIDATED FINANCIAL STATEMENT

Consolidation method

The consolidated financial statements are prepared following the purchase-method. Any positive consolidation difference (Goodwill) is recorded as an asset item in the Balance Sheet and amortized by the straight-line method over 5 years. Otherwise, any negative consolidation difference (Badwill) is recorded in the income statement as an extraordinary income.

Foreign currencies

In order to prepare the consolidated financial statements, the balance sheets of subsidiaries which are not held in swiss francs, are converted at the year-end exchange rate, exemption made for the eligible capital items which are converted at the historical exchange rate. The items of the profit and loss are converted at the average exchange rate of the financial year (monthly average). Exchange currency conversion differences are recorded in the eligible capital.

The main exchange rates used to convert the main currencies in the Balance Sheet items are (against CHF): EUR 1.1248, USD 0.9809.

Cash, amounts due from banks and amounts due to banks

Such items are recorded in the Balance Sheet at their nominal value.

Due from customers

They are recorded in the Balance Sheet at their nominal value. If the repayment of a credit is, totally or partially, doubtful, the Bank makes specific provisions on the basis of a prudent approach in deduction to the relevant asset value. The Bank does not make general provisions.

If a borrower is late in the payment of interests by more than 90 days, the related loan would be regarded as non-performing and would be recorded in the appropriate account "Changes in value adjustments for default risks and losses from interest operations". The related revenue will be recorded only when received. The Bank considers a loan to be non-performing when it is unlikely that the borrower is in the position to meet his future obligations. The amount of

NOTES TO THE ANNUAL CONSOLIDATED FINANCIAL STATEMENT

the provision is the difference between the book value of the credit exposure and the realizable value of the collateral guarantees, and it is deducted from the relevant asset value.

Off-Balance Sheet transactions are valued in the same way.

Valuation of collaterals

The Bank has defined in its internal lending rules the limits and haircuts percentages to be applied to credit facilities. Loans are usually granted against a deed of pledge in favor of the Bank.

To properly weight the ratings assigned to bonds, the Credit Division uses the better of the two worst ratings issued by Standard & Poor's, Moody's and Fitch. In the case a rating is issued only by two of the agencies, the lower of the two is used. If only one agency issues a rating, the security is assigned this rating.

Mortgages are granted on the basis of the market value of the real estate asset, limited to residential properties located in Switzerland.

AAG does not lend amounts to customers.

Securities and precious metals trading portfolio

The valuation is made at fair value, being the year-end market price quoted on a recognized stock exchange. For securities traded on the proprietary book, the Bank has set limits, which are checked on a daily basis.

Other financial instruments at fair value (assets and liabilities)

These are debt instruments (structured notes with an underlying, mainly composed, by a security portfolio, underwritten by institutional clients) issued by the Bank and recorded under "Other financial instruments at fair value" and "Liabilities from other financial instruments at fair value."

The financial instruments are valued at fair value and their risks are managed in the same way as those of trading activities. There is a hedging between the

NOTES TO THE ANNUAL CONSOLIDATED FINANCIAL STATEMENT

financial instruments on the asset side and those on the liability side which is economically offset through the fair value valuation of the relevant engagements.

Financial investments

Financial investments include all financial investments not held for trading. Fixed-income securities are held until maturity. The difference between the purchase price and the redemption value is accrued over the number of years between the date of acquisition and the maturity date. All other securities are valued according to the principle of the lower between cost or market value (LOCOM).

Non-consolidated participations

Minority participations held by the Bank (20% - 50%) are valued on the basis of the "equity method". Participations in which the Bank holds less than 20% of the voting rights or whose sizes and operations do not have a significant impact on the Group are valued individually at purchase price less any economically necessary value adjustment.

Tangible fixed assets

Fixed assets are recorded in the Balance Sheet at their acquisition cost less depreciations economically required determined on the basis of the expected period of use and defined as follows:

technological appliances, hardware and software
 installation
 10 anni

 other fixed assets (costs of incorporation, equipment and furnishings, etc.)
 5 anni

The valuation criteria are verified on an annual basis.

Accrued income and prepaid expenses

All revenues and charges are recorded on the basis of the accrual method.

Due to customers

All amounts due to customers are expressed at their nominal value. They are classified in the Liabilities section of the Balance Sheet under "Due to customers"

NOTES TO THE ANNUAL CONSOLIDATED FINANCIAL STATEMENT

as they do not qualify as "Savings or investments".

Liabilities to own pension schemes

For all employees, Banca Credinvest SA has joined an independent social security institution. The foundation covers all obligations defined by the LPP law, as well as additional fringe benefits. The pension plans are conformed to the Swiss GAAP FER 16 directives.

At the end of the period under review, following the same procedure adopted in the past, there is no need for the Bank to record any engagement towards the social security foundation and no need to record any kind of residual employer's contributions. Employer's charges are included in "Personnel expenses". As foreseen in the participation contract, the employees are insured with an independent social security institution through an insurance policy. Such insurance policy is a global agreement that covers investment risks as well as technical-insurance risks and provides at all times a 100% coverage. Consequently, Banca Credinvest SA does not have any economic advantage or any other coverage obligation.

The severance payment for AAG employees is recorded on the basis of its actuarial value. This calculation is based on the analysis of historical and statistical data, of the demographic curve as well as their present value considering a market interest rate. The economic effects of valuations are accounted for under "Personnel expenses".

Reserves for general banking risks

According to the Swiss Capital Adequacy Ordinance (CAO) these reserves are considered regulatory capital. Reserves for general banking risks are not taxed.

Taxation

Current taxes, recorded in the Income Statement, are computed according to current tax rules. Taxes on capital are calculated on the taxable capital at the period end. The associated provision is recorded in the liability section of the Balance Sheet under "Accrued expenses and deferred income".

NOTES TO THE ANNUAL CONSOLIDATED FINANCIAL STATEMENT

Valuation adjustments and provisions

Following the principle of prudence, specific valuation adjustments and provisions are made for all real or potential situations of risk.

Contingent liabilities

Contingent liabilities are recorded at their nominal value. For all potential risks the Bank makes provisions in the liability section of the Balance Sheet.

Derivative Financial Instruments

Banca Credinvest SA executes transactions in derivative financial instruments mainly on behalf of its own customers. Positive and negative replacement values are recorded at their market value and are included in the Balance Sheet under the caption "Positive replacement values of derivative financial instruments" and "Negative replacement values of derivative financial instruments".

Changes in accounting principles

The Parent Bank and AAG have not made any change in the application of the accounting principles during the financial year.

Significant post Balance Sheet events

There are no significant events to report after the Balance Sheet date.

NOTES TO THE ANNUAL CONSOLIDATED FINANCIAL STATEMENT

1 Breakdown of securities financing trans	sactions (assets a	nd liabilities)				
N/A						
2 Presentation of collateral for loans / impaired loans / receivables	receivables and	off-balance-sl	neet transactio	ns, as well a		
		Type of C	Collateral			
	Secured by mortgage CHF	Other collateral CHF	Unsecured CHF	Total CHF		
Loans (before value adjustments)						
Amounts due from customers	0	92'935'192	274'912	93'210'104		
Mortgage loans						
- Residential property	13'961'830	0	0	13'961'830		
Total loans (before netting with value adjustments)						
31.12.18	13'961'830	92'935'192	274'912	107'171'934		
Total loans (after netting with value adjustments)						
31.12.18	13'961'830	92'935'192	274'912	107'171'934		
Off-balance-sheet						
Contingent liabilities	0	258'509	109'144	367'653		
Irrevocable commitments	0	0	470'000	470'000		
Total off-balance sheet						
31.12.18	0	258'509	579'144	837'653		
51.12.10	<u> </u>	230 309	378 144	037 033		
Impaired loan / receivables	Gross deb amount	Estimated liquidation	Net debt amount	Individual value		
	arrount	value	arroant	adjustments		
	CHF	of collateral CHF	CHF	CHF		
Impaired loan / receivables				3.11		
31.12.2018	0	0	0	0		

There are no impaired loans at the end of the period under review.

NOTES TO THE ANNUAL CONSOLIDATED FINANCIAL STATEMENT

3 Breakdown of trading portfolios and other financial instruments at fair value (assets and liabilities)

Assets 31st December	2018 CHF
Trading portfolio assets	
Debt securities, money market securities / ransactions	16'489'606
- of which, listed	16'488'351
Equity securities	0
Precious metals and commodities	0
Structured products	0
Total trading portfolio assets	16'489'606
Other financial instruments at fair value	
Debt securities	0
Structured products	84'545'430
Other	0
Total other financial instruments at fair value	84'545'430
Total assets	101'035'036
- of which, determined using a valuation model	0
- of which, securities eligible for repurchase transactions in accordance with liquidity requirements	0
Liabilities 31st December	2018 CHF
Trading portfolio liabilities	
Debt securities, money market securities / transactions	0
- of which, listed	0
Equity securities	0
Precious metals and commodities	0
Other trading portfolio assets	0
Total trading portfolio liabilities	0
Other financial instruments at fair value	
Debt securities	0
Structured products	107'197'711
Other	0
Total other financial instruments at fair value	107'197'711
Total liabilities	107'197'711

- of which, determined using a valuation model

NOTES TO THE ANNUAL CONSOLIDATED FINANCIAL STATEMENT

4 Presentation of derivative financial instruments (assets and liabilities)

		Trading instrun	nents	Hedging instrume		nents	
	Positive replacement values CHF	Negative replacement values CHF	Contract volumes CHF	Positive replacement values CHF	Negative replacement values CHF	Contract volumes CHF	
Foreign exchange / Precious metals							
Forward contracts	325'626	513'838	61'313'910	0	0	0	
Combined interest rate / currency swaps	483'975	597'623	130'729'478	0	0	0	
Futures	0	0	0	0	0	0	
Options (OTC)	105'276	105'276	15'723'864	0	0	0	
Options (exchange-traded)	0	0	0	0	0	0	
Total	914'877	1'216'737	207'767'252	0	0	0	
Foreign exchange / Precious metals							
Forward contracts	0	0	0	0	0	0	
Combined interest rate / currency swaps	0	0	0	0	0	0	
Futures	0	0	0	0	0	0	
Options (OTC)	0	0	0	0	0	0	
Options (exchange-traded)	6'899'774	6'899'774	205'925'566	0	0	0	
Total	6'899'774	6'899'774	205'925'566	0	0	0	
Total before netting agreements							
31.12.2018	7'814'651	8'116'511	413'692'818	0	0	0	
- of which, determined using a valuation model	0	0	0	0	0	0	

31.12.2018	7'814'651	,
	Positive replacement values (cumulative)	Negative replacement values (cumulative)
Total after netting agreements		

The Bank does not apply netting agreements in the presentation of the above-mentioned scheme.

Breakdown by counterparty			
	Central clearing	Banks and	Other customers
	houses	securities dealers	
Positive replacement values	0	7'287'651	527'000

NOTES TO THE ANNUAL CONSOLIDATED FINANCIAL STATEMENT

5 Breakdown of financial investments	
N/A	

6 Presentation of non-consolidated participations

							2018				
	Acquisition	Depreciation	Book	Modifications	Reclassifi-	Investments	Disinvest-	Value	Value	Book	Market
	cost	and/or value	value	in the	cations		ments	adjustments	adjustments	value	value
		adjustment	at the	conolidation					of	at the end	at the end
		(equity	beginning	area					holdings	of current	of current
		method)	of the						valued	year	year
		to date	current						at equity		
			year								
	CHF	CHF	CHF	CHF	CHF	CHF	CHF	CHF	CHF	CHF	CHF
Other non-consolidated participations		_		_	_	_	_	_	_	_	
Not listed	50'838	0	50'838	0	0	0	0	22'543	0	28'295	0
Total	50'838	0	50'838	0	0	0	0	22'543	0	28'295	0

7 Disclosure of companies in which the Group holds a permanent direct or indirect significant participation as at 31st December 2018

Company, domicile	Business activity	Currency	Share capital	Share of capital in %	Share of votes in %	Direct holding	
Fully							
consolidated							
participations						EUR	EUR
Alpe Adria							
Gestioni SIM S.p.A.	Financial						
Pordenone	services	EUR	3'200'000	52.19%	52.19%	1'670'000	0
Non-consolidated							
participations						EUR	EUR
Garm & Partners S.R.L.							
Milano	Servizi	EUR	100'000	47.05%	47.05%	47'050	0

AAG does not held participations.

NOTES TO THE ANNUAL CONSOLIDATED FINANCIAL STATEMENT

8 Presentation of tangible fixed assets

						2018			
	Acquisition	Accumulated	Book value	Modification	Additions	Disposals	Depreciation	Reversals	Book value
	cost	depreciation	at the	in the					at the
		at the	beginning	consolidation					end of
		beginning	of the year	area					current year
		of the year							
	CHF	CHF	CHF	CHF	CHF	CHF	CHF	CHF	CHF
Participations									
Participations	50'838	0	50'838	0	0	0	-22'543	0	28'295
Total participations	50'838	0	50'838	0	0	0	-22'543	0	28'295
Software	1'934'448	-1'669'474	264'974	212'780	94'510	0	-363'688	0	208'576
Other tangible fixed									
assets	3'311'079	-1'965'306	1'387'070	37'326	550'708	-57'569	-467'857	0	1'449'678
Total tangible fixed									
assets	5'245'527	-3'634'780	1'652'044	250'106	645'218	-57'569	-831'545	0	1'658'254

Operating leases: total amount not included in the Balance Sheet

	Total	whitin	from 1	from 3	from 3	from 4	over
	31.12.18	1 year	to 2 years	to 3 years	to 4 years	to 5 years	5 years
	CHF	CHF	CHF	CHF	CHF	CHF	CHF
Future leasing payments	6'718	4'956	1'762	0	0	0	0
Future rental payment	1'889'055	671'515	573'030	539'412	39'412	39'412	26'275
Total	1'895'773	676'471	574'792	539'412	39'412	39'412	26'275

9 Presentation of intangible assets

N/A

10 Breakdown of other assets and other liabilities

	Other assets	Other liabilities
31 st December	2018	2018
	CHF	CHF
Guarantee deposits	300	0
Indirect taxes	555'308	513'690
Receivable from AVS Pension Fund	39'932	0
Advance payments on accrued rebates	147'589	0
Receivable from third parties	60'168	0
Other assets	15'468	22'727
Total	818'765	536'417

NOTES TO THE ANNUAL CONSOLIDATED FINANCIAL STATEMENT

11 Disclosure of assets pledged or assigned to secure own commitments and of assets under reservation of ownership

	20	18
	CHF	CHF
	Book	
	value	commitments
Pledged / assigned assets		
Pledged assets to guarantee stock market and foreign exchange activities	2'033'396	2'033'396
Guarantee deposits	300	300

12 Disclosure of liabilities relating to own pension schemes, and number and nature of equity instruments of the bank held by own pension schemes

a) Employer contribution reserves (ECR)	Nominal value at current year end 2018 CHF	at current year end 2018	Net amount at current year end 2018	, , , , , , , , , , , , , , , , , , , ,
Employer sponsored funds	CHF	CHF	CHF	CHF
- Employer sponsored pensions scheme	0	0	0	0
- Pension scheme	0	0	0	0

b) Presentation of the economic benefit / obligation and the financial cost					
			Change		Pension
			in economic		expenses
		Economic	interest		included in
	Overfunding/	interest of the	versus	Contributions	personnel
	underfunding	bank/financial	previous year	paid for	expenses
	at end of	group at end of	(economic	the current	at end of
	current year	current year	benefit /	period	current year
	2018	2018	obligation)	2018	2018
	CHF	CHF	CHF	CHF	CHF
Pension plans without					
overfunding / underfunding	0	0	0	0	842'325

For pension and social security purposes Banca Credinvest has covered its own staff through a collective scheme promoted by "Fondazione Collettiva LPP Swiss Life". All insurance and investment risks are entirely covered by the Swiss Life Group at any time.

Neither economic liabilities nor economic benefits towards the pension scheme did exist at year end. The pension scheme did not have any reserve pertaining to employer's contributions.

The severance payment for AAG employees is recorded on the basis of its actuarial value. This calculation is based on the analysis of historical and statistical data, of the demographic curve as well as their present value considering a market interest rate. The economic effects of valuations are accounted for under "Personnel expenses".

NOTES TO THE ANNUAL CONSOLIDATED FINANCIAL STATEMENT

N/A					
14 Presentation of issued structured proc	lucts				
				:	
_		Book v			Total
	Valued as	a whole	Valued sep	parately	
	Booked in trading portfolio	Booked in other financials instruments a fair value	Value of the underlying instrument	Value of the derivative	
	CHF	CHF	CHF	CHF	CHF
Interest rate instruments	_		_		
With own debenture component (oDC)	0	0	0	0	0
Without oDC	0	0	0	0	0
Equity securities					
With own debenture component (oDC)	0	28'000'511	0	0	28'000'511
Without oDC	0	0	0	0	0
Foreign currencies					
With own debenture component (oDC)	0	79'197'200	0	0	79'197'200
Without oDC	0	0	0	0	0
Commodities / precious metals					
With own debenture component (oDC)	0	0	0	0	0
Without oDC	0	0	0	0	0
Total as at 31st December 2018	0	107'197'711	0	0	107'197'711

NOTES TO THE ANNUAL CONSOLIDATED FINANCIAL STATEMENT

16 Presentation of value adjustments and provisions, reserves for general banking risks, and changes therein during the current year

			Used in						
		Modification	conformity			Default,	New		
	Beginning	in the	with			interests,	creations		Balance
	of the	consolidation	designated	Reclassifi-	Currency	sums	charged to	Release	at current
	period	area	purpose	cations	differences	recovered	P&L	to P & L	year end
	CHF	CHF	CHF	CHF	CHF	CHF	CHF	CHF	CHF
Other provisions	414'284	0	-426'949	0	0	0	12'665	0	0
Total provisions	414'284	0	-426'949	0	0	0	12'665	0	0
Reserves for general									
banking risks	240'000	0	0	0	0	0	240'000	0	480'000
Value adjustments									
for default risks									
and country risks	0	0	0	0	0	0	0	0	0

17 Presentation of the share capital

See notes to the annual financial statement of the Parent company (table 12).

18 Number and value of equity securities or options on equity securities held by all executives and directors and by employees, and disclosures on any employee participation schemes

R I	/ A
N	/A

19 Disclosure of amounts due from / to related parties

	Amounts due from	Amounts due to
31st December	2018 CHF	2018 CHF
Holders of qualified participations	3'542'201	6'902'108
Group companies	0	0
Linked companies	0	0
Transactions with members of governing bodies	2'789'715	708'721
Other related parties	0	0

Terms and conditions applied to transactions of the staff and members of the Bank's governing bodies are more favorable than those applied to client's transactions. Terms and conditions to group companies are those applied to client's transactions. One indirect shareholder of the Bank is also a governing body; amounts due from (CHF 1'602'201) and amounts due to (CHF 411'440) this related party are included in both categories in the above table.

In the managed assets of AAG totaling CHF 97'506'062 there are CHF 57'541'816 of assets considered as related parties to which corresponds CHF 778'886 of commission income.

20 Disclosure of holders of significant participations

See notes to the annual financial statement of the Parent company (table 15).

NOTES TO THE ANNUAL CONSOLIDATED FINANCIAL STATEMENT

21 Disclosure of own shares and composition of equity capital							
N/A							
	ure in accordance with the Ordinance against Excessive Compensation with respect to Listed Corporations and and Art. 663c para.3 CO for banks whose equity securities are listed.						
N/A							

23 Presentation of the maturity structure of financial instruments

			Maturity					
	At sight CHF	With notice CHF	within 3 months CHF	within 3 to 12 months CHF	within 1 to 5 years CHF	over 5 years CHF	no maturity CHF	Total CHF
Assets / financial instruments								
Liquid assets	160'207'953	0	0	0	0	0	0	160'207'953
Amounts due from banks	66'271'085	0	45'402'233	1'000'000	0	0	0	112'673'318
Amounts due from customers	0	53'391'221	39'818'883	0	0	0	0	93'210'104
Mortgage loans	0	0	0	0	0	13'961'830	0	13'961'830
Trading portfolio assets	0	0	9'574'036	6'914'315	0	1'255	0	16'489'606
Positive replacement values of derivatives	7'814'651	0	0	0	0	0	0	7'814'651
Other financial instruments at fair value	84'545'430	0	0	0	0	0	0	84'545'430
31.12.2018	318'839'119	53'391'221	94'795'152	7'914'315	0	13'963'085	0	488'902'892
Debt capital / financial instruments								
Amounts due to bank	70'939'813	0	490'450	0	0	0	0	71'430'263
Amounts due in respect of customer deposits	257'037'762	0	9'252'672	0	0	0	0	266'290'434
Negative replacement values of derivative financial instruments	8'116'511	0	0	0	0	0	0	8'116'511
Liabilities from other financial instruments at fair value	107'197'711	0	0	0	0	0	n	107'197'711
31.12.2018	443'291'797	0		0	0	0		453'034'919

NOTES TO THE ANNUAL CONSOLIDATED FINANCIAL STATEMENT

24 Presentation of assets and liabilities by domestic and foreign origin in accordance with the domicile principles

31st December	2	2018	
	Domestic	Foreign	
	CHF '000	CHF '000	
Assets			
Liquid assets	108'820	51'388	
Amounts due from banks	17'952	94'721	
Amounts due from customers	37'004	56'206	
Mortgage loans	13'962	0	
Trading portfolio assets	0	16'490	
Positive replacement values of derivative financial instruments	1'249	6'566	
Other financial instruments at fair value	79'946	4'599	
Accrued income and prepaid expenses	1'812	84	
Non-consolidated participations	0	28	
Tangible fixed assets	1'580	78	
Other assets	497	322	
Total assets	262'822	230'482	

31st December	2	2018		
	Domestic	Foreign		
	CHF '000	CHF '000		
Liabilities				
Amounts due to banks	438	70'992		
Amounts due in respect of customer deposit	35'309	230'981		
Negative replacement values of derivative financial instruments	441	7'676		
Other financial instruments at fair value	85'757	21'441		
Accrued expenses and deferred income	3'421	835		
Other liabilities	532	4		
Provisions	0	0		
Reserves for general banking risks	480	0		
Bank's capital	30'000	0		
Retained earnings reserve	1'452	0		
Currency translation reserves	-58	0		
Minority interest in equity capital	1'748	0		
Group profit	1'855	0		
Total liabilities	161'375	331'929		

NOTES TO THE ANNUAL CONSOLIDATED FINANCIAL STATEMENT

25 Breakdown of total assets by country or group of countries (domicile principle)

31st December	2018	
	Absolute	Share as %
	CHF '000	
Assets		
Switzerland	262'822	53.28%
Rest of Europe	184'566	37.41%
North America	40'586	8.23%
South America	5'055	1.02%
Others	275	0.06%
Total assets	493'304	100.00%

26 Breakdown of total assets by credit rating of country groups (risk domicile view)

31st December		Net foreigr 20	n exposure 18
Nation	S & P (Standard & Poor's)	CHF '000	%
Denmark	AAA , AA-	9'381	4.07%
Germany	AAA , AA-	51'976	22.55%
Luxembourg	AAA , AA-	53'034	23.01%
Holland	AAA , AA-	14'169	6.15%
USA	AAA , AA-	40'586	17.61%
Belgium	A+, A-	7'167	3.11%
Cayman Island	A+, A-	121	0.05%
France	A+, A-	4'704	2.04%
United Kingdom	A+, A-	11'092	4.81%
others	A+, A-	1	0.00%
Israel	BBB+, BBB-	242	0.10%
Malta	BBB+, BBB-	6	0.00%
others	BBB+, BBB-	1	0.00%
Panama	BB+, BB-	481	0.21%
Italy	BB+, BB-	32'355	14.04%
Russian Federation	BB+, BB-	622	0.27%
others	BB+, BB-	1	0.00%
Bahamas	B+, B-	3'176	1.38%
Brazil	B+, B-	113	0.05%
Cyprus	B+, B-	4	0.00%
others	iB+, B-	1	0.00%
Venezuela	CCC+, C	115	0.05%
others	CCC+, C	2	0.00%
British Virgin Islands	without rating	1'047	0.45%
Monaco	without rating	79	0.03%
others	without rating	1	0.00%
Totale		230'482	100.00%

NOTES TO THE ANNUAL CONSOLIDATED FINANCIAL STATEMENT

27 Presentation of assets and liabilities split on the basis of the most significant currencies for the Group

31 st December			2018		
CHF '000	CHF	EUR	USD	Others	Total
Assets					
Liquid assets	100'552	59'471	139	46	160'208
Amounts due from banks	10'477	24'785	61'622	15'789	112'673
Amounts due from customers	14'186	62'222	10'932	5'870	93'210
Mortgage loans	13'962	0	0	0	13'962
Trading portfolio assets	0	46	16'444	0	16'490
Positive replacement values of derivative financial instruments	202	1'149	6'377	87	7'815
Other financial cinstruments at fair value	13'694	18'233	52'618	0	84'545
Accrued income and prepaid expenses	1'742	115	28	11	1'896
Non-consolidated participations	0	28	0	0	28
Tangible fixed assets	1'580	78	0	0	1'658
Other assets	497	322	0	0	819
Total assets shown in the balance sheet	156'892	166'449	148'160	21'803	493'304
Delivery entitlements from spot eschange, forward forex and option transactions	11'866	93'916	71'601	30'385	207'768
Total assets	168'758	260'365	219'761	52'188	701'072

31 st December	2018						
CHF '000	CHF	EUR	USD	Others	Total		
Liabilities							
Amounts due to banks	4'800	24'130	26'807	15'693	71'430		
Amounts due in respect of customer deposit	18'868	144'821	88'024	14'577	266'290		
Negative replacement values of derivative financial instruments	523	439	6'371	784	8'116		
Other financial instruments at fair value	21'872	23'157	62'169	0	107'198		
Accrued expenses and deferred income	3'604	835	0	-183	4'256		
Other liabilities	480	31	2	23	536		
Provisions	0	0	0	0	0		
Reserves for general banking risks	480	0	0	0	480		
Bank's capital	30'000	0	0	0	30'000		
Retained earnings reserve	1'453	0	0	0	1'453		
Currency translation reserve	-58	0	0	0	-58		
Minority interest in equity capital	0	1'748	0	0	1'748		
Group profit	2'531	-676	0	0	1'855		
Total liabilities shown in the balance sheet	84'553	195'185	183'373	30'194	493'304		
Delivery obligations from spot exchange, forward forex and forex options transactions	90'283	61'739	37'087	20'132	209'241		
Total liabilities	174'836	256'924	220'460	50'326	702'545		
Net position per currency	-6'078	3'441	-699	1'862	-1'474		

NOTES TO THE ANNUAL CONSOLIDATED FINANCIAL STATEMENT

28 Breakdown and explanation of contingent liabilities and assets

31st December	2018 CHF
Guarantees to secure credits and similar	327'775
Performance guarantees and similar	0
Irrevocable commitments arising from documentary letters of credit	0
Other contingent liabilities	39'878
Total contingent liabilities	367'653
Contingent assets arising from tax losses carried forward	0
Other contingent assets	0
Total contingent assets	0

29 Breakdown of credit commitments

N/A

30 Breakdown of fiduciary transactions

Total	95'829'196
Fiduciary investments with third-parties	95'829'196
	CHF
31 st December	2018

NOTES TO THE ANNUAL CONSOLIDATED FINANCIAL STATEMENT

31 Breakdown of assets and presentation of their development

31 st December	2018 CHF
a) Breakdown of managed assets	
Type of managed assets:	
- Assets in collective investment schemes managed by the Bank	147'243'851
- Assets under discretionary asset management agreements	266'133'741
- Other managed assets	28'509'058
Total managed assets (included double counting)	441'886'650
- of which double counting	30'474'373
b) Presentation of the development of managed assets	
Total managed assets (including double counting) at beginning of the year	414'305'022
+/- net new money inflow or net new money outflow	-25'252'916
+/- price gains / losses, interest, dividends and currency gains / losses	-44'671'518
+ inflows from the acquisition of the subsidiary	97'506'062
Total managed assets (included double counting) at the end of the year	441'886'650
- of which double counting	30'474'373
Total other assets	1'916'121'555
- of which double counting	0
Presentation of the development of other assets	
Total other assets (including double counting) at beginning of the year	2'070'350'589
+/- net new money inflow or net new money outflow	-32'550'164
+/- price gains / losses, interest, dividends and currency gains / losses	-121'678'870
+ inflows from the acquisition of the subsidiary	0
Total other assets (included double counting) at the end of the year	1'916'121'555
- of which double counting	0
Total managed assets and other assets	

Lombard loans have not been deducted from managed assets.

(included double counting)

Net inflow / (outflow) from clients is calculated without including any accrued interests, charged commissions and expenses.

2'358'008'205

NOTES TO THE ANNUAL CONSOLIDATED FINANCIAL STATEMENT

32 Breakdown of the result from trading activities and the fair value option

	2018
	CHF
a) Breakdown by business area	
Private	4'537'677
Total	4'537'677
b) Breakdown by underlying risk and	
based on the use of the fair value option	
Result from trading activities from:	
- Interest rate instruments (including funds)	599'115
- Equity securities (including funds)	0
- Foreign currencies	3'938'562
- Commodities / precious metals	0
Total result from trading activities	4'537'677
- of which, from fair value option	0
- of which, from fair value option on assets	0
- of which, from fair value option on liabilities	0

33 Disclosure of material refinancing income in the item Interest and discount income as well as material negative interest

In accordance with Annex 3 mn. A3-10 and mn. A3-19 of FINMA Circular 2015/1, the payment of negative interests on lending operations are recorded in deduction of interest income (CHF 694'345) and interest income arising from borrowings are recorded in deduction of interest expenses (CHF 206'184).

34 Breakdown of personnel expenses

	2018 CHF
Salaries	7'717'687
- of which, forms of variable compensation	684'680
Social insurance benefits	1'540'566
Other personnel expenses	364'538
Total	9'622'791

NOTES TO THE ANNUAL CONSOLIDATED FINANCIAL STATEMENT

35 Breakdown of general and administrative expenses

	2018 CHF
	<i></i>
Office space expenses	980'557
Expenses for information and communication technology	1'758'730
Expenses for vehicles, equipment, furniture and	
other fixtures, as well as operating lease expenses	17'495
Fees of audit firm (Art. 961a no. 2 CO)	396'265
- of which, for financial and regulatory audits	396'625
- of which, for other services	0
Other operating expenses	1'598'329
Total	4'751'376

36 Explanations regarding material losses, extraordinary income and expenses, as well as material releases of hidden reserves, reserves for banking risks, and value adjustments and provisions no longer required

	2018 CHF
Extraordinary income	
Profit realized on the disposal of tangible fixed assets	5'248
Badwill from the acquisition of a participation	86'224
Others	1'079
Total	92'551

37	7 Disclosure of and reasons for revaluations of participations and tangible fixed assets up	to t	he
	acquisitions cost		

N/A		

NOTES TO THE ANNUAL CONSOLIDATED FINANCIAL STATEMENT

38 Presentation of the operating result broken down according to domestic and foreign origin, according to the principle of permanent establishment

31st december	2018	2018			
	Domestic CHF '000	Foreign CHF '000			
Result from interest operations					
Interest and discount income	1'846	11			
Interest and dividend income from trading portfolios	177	0			
Interest and dividend income from financial investments	0	0			
Interest expenses	138	0			
Gross result from interest operations	2'161	11			
Changes in value adjustments for default risks and losses from interest operations	0	0			
Subtotal: Net result from interest operations	2'161	11			
Result from commission business and services					
Commission income from securities trading and investment activities	15'326	1'256			
Commission income from lending activities	30	0			
Commission income from other services	1'266	0			
Commission expenses	-6'712	-75			
Subtotal: Result from commission	0				
business and services	9'910	1'181			
Result from trading activities and the fair value option	4'538	0			
Operating expenses					
Personnel expenses	-8'702	-921			
General and administrative expenses	-3'904	-847			
Subtotal: Operating expenses	-12'606	-1'768			
Gross profit	4'003	-576			
Value adjustment on participations and depreciation and	4 000	070			
amortisations of tangible fixed assets and intangible assets	-645	-187			
Changes to provisions and other value adjustments, losses 16	-2				
Operating result	3'374	-765			
Extraordinary income	92	1			
Changes in reserves for general banking risks	-240	0			
Taxes	-608	2			
Group profit	2'618	-762			

NOTES TO THE ANNUAL CONSOLIDATED FINANCIAL STATEMENT

39 Presentation of current taxes, deferred taxes, and disclosure of tax rate

	2018 CHF
Current tax expenses	605'931
Deferred tax expenses	0
Total	605'931
Weighted average tax rate	24.62%

	Disclosures banks	and	explanations	of the	earnings	for	each	right of	participation	on in	the	case	of li	sted
Ν	/A													





KPMG SA Financial Services Via Balestra 33 CH-6900 Lugano

Report of the Statutory Auditor to the General Meeting of Shareholders of

BANCA CREDINVEST SA, Lugano

Report of the Statutory Auditor on the Consolidated Financial Statements

As statutory auditor, we have audited the consolidated financial statements of BANCA CREDINVEST SA, which comprise the balance sheet, income statement, cash flow statement, statement of changes in equity and notes (pages 7 – 39) for the year ended 31 December 2018.

Board of Directors' Responsibility

The Board of Directors is responsible for the preparation of the consolidated financial statements in accordance with the provisions governing the preparation of financial statements for banks and the requirements of Swiss law. This responsibility includes designing, implementing and maintaining an internal control system relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error. The Board of Directors is further responsible for selecting and applying appropriate accounting policies and making accounting estimates that are reasonable in the circumstances.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Swiss law and Swiss Auditing Standards. Those standards require that we plan and perform the audit to obtain reasonable assurance whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers the internal control system relevant to the entity's preparation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control system. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of accounting estimates made, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements for the year ended 31 December 2018 give a true and fair view of the financial position, the results of operations and the cash flows in accordance with the provisions governing the preparation of financial statements for banks and comply with Swiss law.



BANCA CREDINVEST SA, Lugano

Report of the Statutory Auditor on the Consolidated Financial Statements to the General Meeting of Shareholders

Report on Other Legal Requirements

We confirm that we meet the legal requirements on licensing according to the Auditor Oversight Act (AOA) and independence (article 728 CO and article 11 AOA) and that there are no circumstances incompatible with our independence.

In accordance with article 728a paragraph 1 item 3 CO and Swiss Auditing Standard 890, we confirm that an internal control system exists, which has been designed for the preparation of consolidated financial statements according to the instructions of the Board of Directors.

We recommend that the consolidated financial statements submitted to you be approved.

KPMG SA

Pietro Di Fluri Licensed Audit Expert Auditor in Charge

Lugano, 20 March 2019

Claudia Brusatori

PARENT BANK BALANCE SHEET

31st December	Notes	2018 CHF	2017 CHF	Change CHF
ASSETS				
Liquid assets		160'207'839	105'485'051	54'722'788
Amounts due from banks		109'349'272	83'548'563	25'800'709
Amounts due from customers	2	93'210'104	138'922'729	-45'712'625
Mortgage loans	2	13'961'830	11'727'650	2'234'180
Trading portfolio assets	3	16'488'351	15'197'824	1'290'527
Positive replacement values of derivative financial instruments	4	7'814'651	2'616'273	5'198'378
Other financial instruments at fair value	3, 10	84'545'430	26'003'611	58'541'819
Accrued income and prepaid expenses		1'812'529	1'609'561	202'968
Participations		1'963'157	50'838	1'912'319
Tangible fixed assets		1'580'262	1'652'044	-71'782
Other assets	6	496'788	388'620	108'168
TOTAL ASSETS		491'430'213	387'202'764	104'227'449

31st December	Notes	2018 CHF	2017 CHF	Change CHF
LIABILITIES				
Amounts due to banks		71'430'263	89'646'302	-18'216'039
Amounts due in respect of customer deposit		266'290'434	214'352'447	51'937'987
Negative replacement values of derivative financial instruments	4	8'116'511	2'828'448	5'288'063
Liabilities from other financial instruments at fair value	3, 10	107'197'711	42'715'690	64'482'021
Accrued expenses and deferred income		3'420'644	3'603'635	-182'991
Other liabilities	6	531'984	369'955	162'029
Provisions	11	0	414'284	-414'284
Reserves for general banking risks	11	480'000	240'000	240'000
Bank's capital	12	30'000'000	30'000'000	0
Legal reserve from profits		250'000	110'000	140'000
Profit carried forward		1'182'003	650'180	531'823
Profit (result of the period)		2'530'663	2'271'823	258'840
TOTAL LIABILITIES		491'430'213	387'202'764	104'227'449

PARENT BANK BALANCE SHEET

31 st December		2018	2017	Change
	Notes	CHF	CHF	CHF
Parent Bank Off-Balance Sheet transactions				
Contingent liabilities	2	367'653	424'308	-56'655
Irrevocable commitments	2	470'000	514'000	-44'000
Fiduciary transactions	19	95'829'196	48'424'065	47'405'131

PARENT BANK INCOME STATEMENTS

Profit (result of the period)

	Notes	2018 CHF	2017 CHF	Change CHF
Result from interest operations				
Interest and discount income		1'846'099	2'698'625	-852'526
Interest and dividend income		1 040 033	2 030 023	-032 320
from trading portfolios		177'479	54'767	122'712
Interest expenses		137'522	36'377	101'145
Gross result from interest operations		2'161'100	2'789'769	-628'669
Changes in value adjustments for default risks and losses from interest operations		0	0	0
Subtotal: Net result from interest operations		2'161'100	2'789'769	-628'669
Result from commission				
business and services				
Commission income from securities trading and investment activities		15'326'107	15'103'108	222'999
Commission income from lending activities		30'060	26'584	3'476
Commission income from other services		1'266'111	1'146'661	119'450
Commission expenses		-6'712'669	-6'262'819	-449'850
Subtotal: Result from commission business and services		9'909'609	10'013'534	-103'925
Result from trading activities and the fair value option	21	4'537'977	3'492'842	1'045'135
Operating expenses				
Personnel expenses	23	-8'701'811	-8'860'066	158'255
General and administrative expenses	24	-3'904'456	-3'518'031	-386'425
Subtotal: Operating expenses		-12'606'267	-12'378'097	-228'170
Gross profit		4'002'419	3'918'048	84'371
Value adjustment on participations and depreciation and amortisations of tangible fixed assets and intangible assets		-644'770	-692'994	48'224
Changes to provisions and other value adjustments, losses	11		-74 ¹ 654	90'229
estion value adjustificities, 100000	: 11:	10010	-17 004	30 223
Operating result		3'373'224	3'150'400	222'824
Extraordinary income	25	5'248	39'351	-34'103
Changes in reserves for general banking risks	11	-240'000	-240'000	0
Taxes	27	-607'809	-677'928	70'119

2'530'663 2'271'823 258'840

ALLOCATION OF PROFIT STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

Allocation of Balance Sheet result

Dividend distribution

Profit to be carried forward

Proposal of the Board of Directors	2018 CHF	2017 CHF
Profit carried forward	1'182'003	650'180
Profit of the year	2'530'663	2'271'823
Available Profit	3'712'666	2'922'003
Application of results		
Allocation to legal reserve	200'000	140'000

2'200'000

1'312'666

1'600'00

1'182'003

Statement of changes in shareholders' equity

	2018					
	Bank's capital	Earnings reserves	Reserves for general banking risks	Profit carried forward	Result of the period	Total
	CHF	CHF	CHF	CHF	CHF	CHF
Equity at start of						
current period	30'000'000	110'000	240'000	650'180	2'271'823	33'272'003
Dividends and other distributions					-1'600'000	-1'600'000
Other allocations to / other withdrawals from reserves for general banking risks			240'000			240'000
Other allocations to / other withdrawals from other reserves		140'000			-140'000	0
Other allocations to profit / loss carried forward (allocation of result)			_	531'823	-531'823	0
Profit (result of the period)					2'530'663	2'530'663
Equity at end of current period	30'000'000	250'000	480'000	1'182'003	2'530'663	34'442'666

NOTES TO THE PARENT BANK ANNUAL FINANCIAL STATEMENTS

Accounting and valuation principles

The Bank's financial statements have been drawn up in accordance with the requirements of the Swiss Code of Obligations, the Federal Law on Banks, the FINMA Circ. 2015/1 on accounting rules as well as corporate by-laws.

The financial statements are prepared in such a way that a third party can make a reliable assessment of the financial situation and the result of the Bank. All transactions carried out by the Bank are recorded on the date when they occur (trade date). Assets, liabilities and off-Balance Sheet transactions are valued individually.

The accounting and valuation principles of the Parent Bank correspond to those of the Group given that no hidden reserves are created as defined in mn. 240 of Circular FINMA 2015/1 Accounting – Banks.

With regard to the balance sheet, income statement, statement of changes in equity and notes, the provisions regarding the minimum structure of reliable assessment apply in principle to the consolidated financial statement as well as those of the single-entity financial statements. Differences resulting from section VI Consolidated financial statements of Circular FINMA 2015/1 Accounting – Banks are taken in due consideration.

Furthermore, in order to prepare the Parent Bank financial statement, the following accounting principles are taken into account:

Participations

This item includes all participations held by the Bank as long-term investments. The valuation is made on the basis of the purchase price less any economically necessary depreciation. These depreciations are included in item "Value adjustments on participations and depreciation and amortisation of tangible fixed assets and intangible assets".

NOTES TO THE PARENT BANK ANNUAL FINANCIAL STATEMENTS

Reserves for general banking risks

According to the Swiss Capital Adequacy Ordinance (CAO) these reserves are considered regulatory capital. Reserves for general banking risks are not taxed.

Changes in accounting principles

The Bank has not made any change in the application of the accounting principles during the financial year. Under the terms of Article 36 para. 1 of the Bank Ordinance (BO), where a financial group prepares and publishes consolidated financial statements and a group management report, the banks consolidated within the group are exempted from the requirement to include a management report, cash flow statement and several other components of the notes according to mn. 327 of the Circular FINMA 2015/1 Accounting – Banks. These modifications are reflected in the annual financial statement of the Parent Bank as at 31st December 2018 as well to the figures of the previous year. These modifications have no impact on eligible capital or the result.

NOTES TO THE PARENT BANK ANNUAL FINANCIAL STATEMENTS

1 Breakdown of securities financing tra	nsactions (assets a	nd liabilities)		
N/A				
2 Presentation of collateral for loans impaired loans / receivables	/ receivables and	off-balance-sl	neet transactio	ns, as well as
		Type of c	collateral	
	Secured by mortgage CHF	Other collateral CHF	Unsecured CHF	Total CHF
Loans (before value adjustments)				
Amounts due from customers	0	92'935'192	274'912	93'210'104
Mortgage loans				
- Residential property	13'961'830	0	0	13'961'830
Total loans (before netting with value adjustments)				
31.12.2018	13'961'830	92'935'192	274'912	107'171'934
31.12.2017	11'727'650	138'752'664	170'065	150'650'379
Total loans (after netting with value adjustments)				
31.12.2018	13'961'830	92'935'192	274'912	107'171'934
31.12.2017	11'727'650	138'752'664	170'065	150'650'379
Off-balance sheet				
Contingent liabilities	0	258'509	109'144	367'653
Irrevocable commitments	0	0	470'000	470'000
Total off-balance-sheet				
31.12.2018	0	258'509	579'144	837'653
31.12.2017	0	309'469	628'839	938'308
Impaired Ioan / receivables	Gross debt	Estimated	Net debt	Individual
	amount	liquidation value of	amount	value
		value or collateral		adjustments
	CHF	CHF	CHF	CHF
Impaired loans / receivables				
31.12.2018	0	0	0	0

There are no impaired loans at the end of the period under review.

31.12.2017

NOTES TO THE PARENT BANK ANNUAL FINANCIAL STATEMENTS

3 Breakdown of trading portfolios and other financial instruments at fair value (assets and liabilities)

Assets 31st December	2018 CHF	2017 CHF
Trading portfolio assets		
Debt securities, money market securities / transactions	16'488'351	8'284'805
- of which, listed	16'488'351	8'284'805
Equity securities	0	0
Precious metals and commodities	0	0
Structured products	0	6'913'019
Total trading portfolio assets	16'488'351	15'197'824
Other financial instruments at fair value		
Debt securities	0	0
Structured products	84'545'430	26'003'611
Other	0	0
Total other financial instruments at fair value	84'545'430	26'003'611
	:	
Total assets	101'033'781	41'201'435
- of which, determined using a valuation model	0	0
- of which, securities eligible for repurchase transactions in accordance with liquidity requirements	0	0
Liabilities 31 st December	2018 CHF	2017 CHF
Trading portfolio liabilities		
Debt securities, money market securities / transactions	0	0
- of which, listed	0	0
Equity securities	0	0
Precious metals and commodities	0	0
Other trading portfolio assets	0	0
Total trading portfolio liabilities	0	0
Other financial instruments at fair value		
Debt securities	0	0
Structured products	107'197'711	42'715'690
Other	0	0
Total other financial instruments at fair value	107'197'711	42'715'690
Total liabilities	107'197'711	42'715'690
- of which, determined using a valuation model	0	0

NOTES TO THE PARENT BANK ANNUAL FINANCIAL STATEMENTS

4 Presentation of derivative financial instruments (assets and liabilities)

		Trading instrun	nents	Hedging instruments		
	Positive replacement values CHF	Negative replacement values CHF	Contract volumes CHF	Positive replacement values CHF	Negative replacement values CHF	Contract volumes CHF
Foreign exchange / Precious metals						
Forward contracts	325'626	513'838	61'313'910	0	0	0
Combined interest rate / currency swaps	483'975	597'623	130'729'478	0	0	0
Futures	0	0	0	0	0	0
Options (OTC)	105'276	105'276	15'723'864	0	0	0
Options (exchange-traded)	0	0	0	0	0	0
Total	914'877	1'216'737	207'767'252	0	0	0
Foreign exchange / Precious metals						
Forward contracts	0	0	0	0	0	0
Combined interest rate / currency swaps	0	0	0	0	0	0
Futures	0	0	0	0	0	0
Options (OTC)	0	0	0	0	0	0
Options (exchange-traded)	6'899'774	6'899'774	205'925'566	0	0	0
Total	6'899'774	6'899'774	205'925'566	0	0	0
Total before netting agreements						
31.12.2018	7'814'651	8'116'511	413'692'818	0	0	0
- of which, determined using a valuation model	0	0	0	0	0	0

31.12.2018	7'814'651	8'116'511
	Positive replacement values (cumulative)	Negative replacement values (cumulative)
Total after netting agreements		

The Bank does not apply netting agreements in the presentation of the above-mentioned scheme.

Breakdown by counterparty			
	Central clearing	Banks and	Other customers
	houses	securities dealers	
Positive replacement values	0	7'287'651	527'000

NOTES TO THE PARENT BANK ANNUAL FINANCIAL STATEMENTS

5 Breakdown of financial investments	
N/A	

6 Breakdown of other assets and other liabilities

	Other	assets	Other liabilities		
31 st December	2018	2017	2018	2017	
	CHF	CHF	CHF	CHF	
Guarantee deposits	300	300	0	0	
Indirect taxes	306'693	234'205	513'690	369'955	
Receivable from AVS Pension Funde	39'932	0	0	0	
Payments on account of accrued rebates	147'589	151'840	0	0	
Other assets	2'274	2'275	18'294	0	
Total	496'788	388'620	531'984	369'955	

7 Disclosure of assets pledged or assigned to secure own commitments and of assets under reservation of ownership

31 st December	20	18	2017		
	CHF CHF		CHF	CHF	
	Book	Effective	Book	Effective	
	value	commitments	value	commitments	
Pledged / assigned assets					
Pledged assets to guarantee stock market					
and foreign exchange ctivities	2'033'396	2'033'396	9'737'231	9'737'231	
Guarantee deposits	300	300	300	300	

NOTES TO THE PARENT BANK ANNUAL FINANCIAL STATEMENTS

8 Disclosure of liabilities relating to own pension schemes, and number and nature of equity instruments of the bank held by own pension schemes

a) Employer contribution reserves (ECR)					Influence of ECR on	
	Nominal value	Walver of use	Net amount	Net amount	personnel	personnel
	at current	at current	at current	at previous	expenses at	expenses at
	year end	year end	year end	year end	current year end	previous end year
	2018	2018	2018	2017	2018	2017
ECR	CHF	CHF	CHF	CHF	CHF	CHF
Employer sponsored funds						
- Employer sponsored						
pensions scheme	0	0	0	0	0	0
- Pension scheme	0	0	0	0	0	0

b) Presentation of the economic benefit / obligation and the financial cost	Overfunding/ underfunding	bank/financial group at end of current year 2018	previous year 2017	Change in economic interest versus previous year (economic benefit / obligation) CHF	Contributions paid for the current period 2018 CHF	at 0.74 07	expenses
Pension plans without overfunding / underfunding	0	0	0	0	0.	790'454	733'426

For pension and social security purposes Banca Credinvest has covered its own staff through a collective scheme promoted by "Fondazione Collettiva LPP Swiss Life". All insurance and investment risks are entirely covered by the Swiss Life Group at any time.

Neither economic liabilities nor economic benefits towards the pension scheme did exist at year end. The pension scheme did not have any reserve pertaining to employer's contributions.

9 Disclosure on the economic situation of own pension schemes							
	N/A						

NOTES TO THE PARENT BANK ANNUAL FINANCIAL STATEMENTS

10 Presentation of issued structured products

		Book	value	Total	
	Valued as	a whole	Valued s	Valued separately	
		Booked in			
	Booked in	other financials	Value of the		
	trading	instruments			
	portfolio	at fair value	instrument	derivative	
	CHF	CHF	CHF	CHF	CHF
Interest rate instruments					
With own debenture component (oDC)	0	0	0	0	0
Without oDC	0	0	0	0	0
Equity securities					
With own debenture component (oDC)	0	28'000'511	0	0	28'000'511
Without oDC	0	0	0	0	0
Foreign currencies					
With own debenture component (oDC)	0	79'197'200	0	0	79'197'200
Without oDC	0	0	0	0	0
Commodities / precious metals					
With own debenture component (oDC)	0	0	0	0	0
Without oDC	0	0	0	0	0
Total as at 31st December 2018	0	107'197'711	0	0	107'197'711

11 Presentation of value adjustments and provisions, reserves for general banking risksand changes during the current year

		Used in						
		conformity			Default,			
		with			interests,	New creations		Balance
	Previous	designated	Reclassifi-	Currency	sums	charged to	Release	at current
	year end	purpose	cations	differences	recovered	P&L	to P & L	year end
	CHF	CHF	CHF	CHF	CHF	CHF	CHF	CHF
Other provisions	414'284	-426'949	0	0	0	12'665	0	0
Total provisions	414'284	-426'949	0	0	0	12'665	0	0
Reserves for general								
banking risks	240'000	0	0	0	0	240'000	0	480'000
Value adjustments								
for default risks								
and contry risks	0	0	0	0	0	0	0	0

NOTES TO THE PARENT BANK ANNUAL FINANCIAL STATEMENTS

12 Presentation of the share capital

31st December	2018			2017			
	Total par value CHF	Number of shares	Capital eligible for dividends CHF	Total par value CHF	Number of shares	Capital eligible for dividends CHF	
Ordinary bearer shares -A-	25'500'000	25'500	25'500'000	25'500'000	25'500	25'500'000	
Preference nominative shares -B- Preference nominative shares -C-	4'496'250 1'950	10'900	4'496'250 1'950	4'496'250 1'950		4'496'250 1'950	
Preference nominative shares -D-	1'800	4	1'800	1'800	4	1'800	
Total bank's capital	30'000'000	36'408	30'000'000	30'000'000	36'408	30'000'000	
of which, paid up	30'000'000	36'408	30'000'000	30'000'000	36'408	30'000'000	

13	Number	and value	of equity	securities	or option	s on equit	y securities	held by al	l executives	and	directors
	and by e	mployees	, and discl	osures on	any emplo	yee partio	ipation sch	emes			

N	d.	//	n	
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14 Disclosure of amounts due from / to related parties

	Amounts due from		Amounts due to	
31st December	2018	2017	2018	2017
	CHF	CHF	CHF	CHF
Holders of qualified participations	3'542'201	1'940'000	6'902'108	1'854'129
Group companies	0	0	0	0
Linked companies	0	0	0	0
Transactions with members of governing bodies	2'789'715	1'940'000	708'721	1'314'392
Other related parties	0	0	0	0

Terms and conditions applied to transactions of the staff and members of the Bank's governing bodies are more favorable than those applied to client's transactions. Terms and conditions to group companies are those applied to client's transactions. One indirect shareholder of the Bank is also a governing body; amounts due from (CHF 1'602'201) and amounts due to (CHF 411'440) this related party are included in both categories.

NOTES TO THE PARENT BANK ANNUAL FINANCIAL STATEMENTS

15 Disclosure of holders of significant participations

31st December	2018		20	017
Holders of significant participations and groups of holders of participations with pooled voting rights	Nominal CHF		Nominal CHF	% of equity
With voting rights				
HBC Luxembourg Sàrl	16'680'000	63.41%	15'745'000	60.85%

As at 31^{st} December 2018, HBC Luxembourg Sàrl belongs to HBS International Luxembourg SA (54.50%) and Sintesi S.p.A. (45.50%).

HBS International Luxembourg SA is owned by Mauro Scalfi (50.0002%) and Gianfranco Basta (49.9998%)

Sintesi S.p.A. belongs to the De Vido family.

N/A

16	6 Disclosure of own shares and composition of equity capital
ı	N/A
17	7 Disclosure in accordance with the Ordinance against Excessive Compensation with respect to Lister Stock Corporations and Art. 663c para 3 CO for banks whose equity securities are listed
	Stock Corporations and Art. 663c para.3 CO for banks whose equity securities are listed

NOTES TO THE PARENT BANK ANNUAL FINANCIAL STATEMENTS

18 Breakdown of total assets by credit rating of country groups (risk domicile view)

31 st December		Net foreign exposure 2018		Net foreign exposure 2017		
Nation	(Standard & Poor's)	CHF '000	18 %	CHF '000	%	
Denmark	AAA , AA-	9'381	4.14%	5'731	2.66%	
Germany	AAA , AA-	51'976	22.93%	23'240	10.78%	
Luxembourg	AAA , AA-	53'034	23.40%	48'667	22.57%	
Holland	AAA , AA-	14'169	6.25%	14'666	6.80%	
Sweden	AAA , AA-	0	0.00%	114	0.05%	
USA	AAA , AA-	40'586	17.91%	19'476	9.03%	
others	AAA , AA-	0	0.00%	1	0.00%	
Belgium	A+, A-	7'167	3.16%	0	0.00%	
Cayman Islands	A+, A-	121	0.05%	328	0.15%	
Hong Kong	A+, A-	0	0.00%	2'066	0.96%	
France	A+, A-	4'704	2.08%	1'292	0.60%	
United Kingdom	A+, A-	11'092	4.89%	3'722	1.73%	
others	A+, A-	1	0.00%	10	0.00%	
Israel	BBB+, BBB-	242	0.11%	0	0.00%	
Malta	BBB+, BBB-	6	0.00%	178	0.08%	
Bulgaria	BBB+, BBB-	0	0.00%	4'673	2.17%	
others	BBB+, BBB-	1	0.00%	12	0.01%	
Panama	BB+, BB-	481	0.21%	9'276	4.30%	
Italy	BB+, BB-	28'546	12.59%	18'679	8.66%	
Russian Federation	BB+, BB-	622	0.27%	1	0.00%	
others	BB+, BB-	6	0.00%	0	0.00%	
Bahamas	B+, B-	3'176	1.40%	21'228	9.85%	
Brazil	B+, B-	113	0.05%	119	0.06%	
Cyprus	B+, B-	4	0.00%	374	0.17%	
others	B+, B-	1	0.00%	22	0.01%	
Venezuela	CCC+, C	115	0.05%	25'657	11.90%	
others	CCC+, C	2	0.00%	35	0.02%	
British Virgin Islands	Without rating	1'047	0.46%	15'497	7.19%	
Marshall Islands	Without rating	0	0.00%	503	0.23%	
Monaco	Without rating	79	0.03%	6	0.00%	
others	Without rating	1	0.00%	23	0.01%	
Total		226'673	100.00%	215'596	100.00%	

NOTES TO THE PARENT BANK ANNUAL FINANCIAL STATEMENTS

19 Breakdown of fiduciary transactions

Total	95'829'196	48'424'065
Fiduciary investments with third-parties	95'829'196	48'424'065
	CHF	CHF
31 st December	2018	2017

20 Breakdown of assets and presentation of their development

31 st December	2018 CHF	2017 CHF
a) Breakdown of managed assets		
Type of managed assets:		
Assets in collective investment schemes managed by the Bank	147'243'851	179'038'464
Assets under discretionary asset management agreements	168'627'679	204'926'593
Other managed assets	28'509'058	30'339'965
Total managed assets (included double counting)	344'380'588	414'305'022
- of which double counting	30'474'373	34'476'885
b) Presentation of the development of managed assets		
Total managed assets (including double counting) at beginning of the year	414'305'022	401'020'366
+/- net new money inflow or net new money outflow	-25'252'916	-14'233'720
+/- price gains / losses, interest, dividends and currency gains / losses	-44'671'518	27'518'376
+/- other effects	0	0
Total managed assets (included double counting) at the end of the year	344'380'588	414'305'022
- of which double counting	30'474'373	34'476'885
Total other assets	1'916'121'555	2'070'350'589
- of which double counting	0	0
Presentation of the development of other assets		
Total other assets (including double counting) at beginning of the year	2'070'350'589	1'460'537'543
+/- net new money inflow or net new money outflow	-32'550'164	552'282'451
+/- price gains / losses, interest, dividends and currency gains / losses,	-121'678'870	57'530'595
+/- other effects	0	0
Total managed assets (including double counting) at the end of the year	1'916'121'555	2'070'350'589
- of which double counting	0	0
Total managed assets and other assets (included double counting)	2'260'502'143	2'484'655'611

Lombard loans have not been deducted from managed assets.

NOTES TO THE PARENT BANK ANNUAL FINANCIAL STATEMENTS

21 Breakdown of the result from trading activities and the fair value option

	2018	2017
	CHF	CHF
a) Breakdown by business area		
Private	4'537'677	3'492'842
Total	4'537'677	3'492'842
b) Breakdown by underlying risk and based		
on the use of the fair value option		
Result from trading activities from:		
- Interest rate instruments (including funds)	599'115	1'023'180
- Equity securities (including funds)	0	0
- Foreign currencies	3'938'562	2'469'662
- Commodities / precious metals	0	0
Total result from trading activities	4'537'677	3'492'842
- of which, from fair value option	0	0
- of which, from fair value option on assets	0	0
- of which, from fair value option on liabilities	0	0

22 Disclosure of material refinancing income in the item Interest and discount income as well as material negative interest

In accordance with Annex 3 mn. A3-10 and mn. A3-19 of FINMA Circular 2015/1, the payment of negative interests on lending operations are recorded in deduction of interest income (2018: CHF 694'345; 2017: CHF 319'123) and interest income arising from borrowings are recorded in deduction of interest expenses (2018: CHF 206'184; 2017: CHF 56'922).

23 Breakdown of personnel expenses

	2018 CHF	2017 CHF
Salaries	7'230'858	7'341'022
- of which, forms of variable compensation	684'680	788'000
Social insurance benefits	1'404'788	1'338'192
Other personnel expenses	66'165	180'852
Total	8'701'811	8'860'066

NOTES TO THE PARENT BANK ANNUAL FINANCIAL STATEMENTS

24 Breakdown of general and administrative expenses

	2018 CHF	2017 CHF
Office space expenses	887'196	832'928
Expenses for information and communication technology	1'295'365	1'184'817
Expenses for vehicles, equipment, furniture and other fixtures, as well as operating lease expenses	10'020	29'161
Fees of audit firm	370'000	345'000
- of which, for financial and regulatory audits	370'000	345'000
- of which, for other services	0	0
Other operating expenses	1'341'875	1'126'125
Total	3'904'456	3'518'031

25 Explanations regarding material losses, extraordinary income and expenses, as well as material releases of hidden reserves, reserves for banking risks, and value adjustments and provisions no longer required

Total	5'248	39'351
Profit realized on the disposal of tangible fixed assets	5'248	39'351
Extraordinary income		
	2018 CHF	2017 CHF

26	Disclosure	of and	d reasons	for	revaluations	of	participations	and	tangible	fixed	assets	up	to	the
	acquisition	s cost	:											

N/A		

27 Presentation of current taxes, deferred taxes, and disclosure of tax rate

0	677'928
607'809	677'928
	CHF 607'809 0





KPMG SA **Financial Services** Via Balestra 33 CH-6900 Lugano

Report of the Statutory Auditor to the General Meeting of Shareholders of

BANCA CREDINVEST SA, Lugano

Report of the Statutory Auditor on the Financial Statements

As statutory auditor, we have audited the financial statements of BANCA CREDINVEST SA, which comprise the balance sheet, income statement, statement of changes in equity and notes (pages 42 – 59) for the year ended 31 December 2018.

Board of Directors' Responsibility

The Board of Directors is responsible for the preparation of the financial statements in accordance with the requirements of Swiss law and the company's articles of incorporation. This responsibility includes designing, implementing and maintaining an internal control system relevant to the preparation of financial statements that are free from material misstatement, whether due to fraud or error. The Board of Directors is further responsible for selecting and applying appropriate accounting policies and making accounting estimates that are reasonable in the circumstances.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Swiss law and Swiss Auditing Standards. Those standards require that we plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers the internal control system relevant to the entity's preparation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control system. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of accounting estimates made, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements for the year ended 31 December 2018 comply with Swiss law and the company's articles of incorporation.





BANCA CREDINVEST SA, Lugano

Report of the Statutory Auditor on the Financial Statements to the General Meeting of Shareholders

Report on Other Legal Requirements

We confirm that we meet the legal requirements on licensing according to the Auditor Oversight Act (AOA) and independence (article 728 CO and article 11 AOA) and that there are no circumstances incompatible with our independence.

In accordance with article 728a paragraph 1 item 3 CO and Swiss Auditing Standard 890, we confirm that an internal control system exists, which has been designed for the preparation of financial statements according to the instructions of the Board of Directors.

We further confirm that the proposed appropriation of available earnings complies with Swiss law and the company's articles of incorporation. We recommend that the financial statements submitted to you be approved.

KPMG SA

Pietro Di Fluri Licensed Audit Expert Auditor in Charge

Lugano, 20 March 2019

CORPORATE GOVERNANCE

Board of Directors

Raffaele Rossetti

Born in 1967, Swiss citizen, he is Board member since 2010 and Chairman since 2014. He received his law degree from the University of Zurich. He has a wide and consolidated experience in advising on finance and banking law, banks, insurance companies, stock exchanges, securities dealers and collective investment schemes.

Joseph Louis Toson

Born in 1950, French citizen, he is Vice-Chairman of the Board since 2014. He holds a Diploma of Maîtrise de Mathématiques from the University of Paris and a Post graduate diploma in banking studies. His former professional career has given him a wide experience in the private banking sector.

Alberto Banfi

Born in 1958, Italian citizen, he is a Board member since 2007 and is currently member of the Audit Committee. He graduated in Scienze Economiche e Bancarie at Università Cattolica in Milan and is currently ordinary Professor at the Faculty of Scienze Bancarie Finanziarie e Assicurative in the same university.

Viktor Dario

Born in 1948, Swiss citizen, is Board member since 2016. He graduated in economics at the University of Zurich. He has held roles of responsibility in banks and asset managers.

Antonio Sergi

Born in 1957, Swiss citizen, he is Bostf member since 2008 and is also member of the Audit Committee. He holds a Diploma Federale in Economia Bancaria and has a large professional experience in the banking field.

CORPORATE GOVERNANCE

Executive Management

Mauro Scalfi

Born in 1958, Italian citizen, is Chief Executive Officer since 2007. He graduated in Discipline Economiche e Sociali at Bocconi University in Milan and has held roles of responsibility in banks, asset managers, financial intermediaries and SICAV. He has gained professional experiences in London, Italy and subsequently in Switzerland, since 2003. He is a Board Member of Alpe Adria Gestioni SIM SpA.

Massimo Bertini-Morini

Born in 1965, Swiss citizen, is Vice President Executive Officer since 2017. Holding a Diploma in Commerce, he has held roles of responsibility in financial institutions, especially in information technology, operational processes and administrative services. Started in Banca Credinvest in 2007 as Chief Information Technology, he has been appointed Director in 2008 in charge of all activities of the Operational Division of which he took responsibility in 2017.

Donatella Favalli

Born in 1971, Italian citizen, she has been Vice President Executive Officer since 2017. Graduated in Law at the University of Turin, she was admitted to the bar and started working in an international law firm. Subsequently she worked as corporate lawyer in an Italian multinational corporation. Since 2006 she has been active in Switzerland at a leading banking group, working first in the legal department and subsequently as head of the legal & compliance unit.



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